

Message Text

UNCLASSIFIED

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60

ACTION NEA-13

INFO OCT-01 ISO-00 AGR-20 CIAE-00 EB-11 INR-10 LAB-06

NSAE-00 RSC-01 SPC-03 STR-08 TRSE-00 CIEP-02 OMB-01

DRC-01 PA-04 PRS-01 USIA-15 /097 W

----- 027531

R 141120Z FEB 74

FM AMCONSUL LAHORE

TO USDOC WASHDC

INFO SECSTATE WASHDC 9845

AMEMBASSY ISLAMABAD

AMCONSUL KARACHI

AMEMBASSY NEW DELHI

AMCONSUL BOMBAY

UNCLAS LAHORE 0232

FOR SOCKS SAD/OIM FROM MISSION DIRECTOR HOPKINS

E.O. 11652: N/A

TAGS: BEXP, PK

SUBJECT: TEXTILE MACHINERY TRADE MISSION

1. MISSION CONSISTS OF FOUR MEMBERS DUE TO WITHDRAWAL BY CROMPTON-KNOWLES. DEPARTED KARACHI FEBRUARY 13 FOR LAHORE.

2. KARACHI COMMERCIAL STAFF PROVIDING HIGHEST QUALITY PROFESSIONAL SERVICE TO MISSION. MEETINGS HELD WITH KEY FINANCIAL LEADERS BOTH PRIVATE AND PUBLIC. INFORMATION RECEIVED INDICATE SUFFICIENT FOREIGN EXCHANGE AVAILABLE FOR MODIFICATION AND MODERNIZATION OF EXISTING COLMAN AND WEST POINT EQUIPMENT. SALES OF MAJOR NEW UNITS WOULD REQUIRE U.S. CREDIT FROM PRIVATE OR EX-IM SOURCES.

3. MISSION FIRST DIRECT SALES ENCOUNTERED IN KARACHI; WEST POINT 62,000; DOLS.300,000 EXPECTED OVER NEXT 12 MONTHS. COLMAN ALSO MADE FIRST SALES TOTALING DOLS.350,000; DOLS.500,000 ADDITIONAL SALES EXPECTED OVER NEXT 12 MONTHS. SEYDEL REPORTS UNCLASSIFIED

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SEVERAL GOOD LEADS FOR THEIR PRIMARY INTEREST - A JOINT VENTURE.

CHEMTEX OPTIMISTIC. ALL MISSION MEMBERS REGRET THAT MORE TIME
NOT SCHEDULED FOR PAKISTAN.

4. PRESS COVERAGE BEST RESULTS TO DATE.

5. BUDGET WITHIN PLANNED LIMITATIONS.
KING

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Decaption Note:
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Disposition Approved on Date:
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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30 JUN 2005

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